

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY ATHENS PRIORITY

UNCLAS STATE 193297

E.O. 11652: N/A

TAGS: BENC, GR

SUBJECT: MAJOR PROJECT: NAPTHA CRACKER FOR ATHENS

--- GASWORKS

REF: ATHENS 6805

1. APOLOGIZE FOR DELAY IN RESPONSE DUE TO DISTRIBUTION PROBLEMS. WE HAVE NOTIFIED QUALIFIED DESIGN/CONSTRUCTION COMPANIES WITH NAPTHA CRACKING KNOW-HOW. PULLMAN-ELLOGG (M.W. KELLOGG) AND STONE AND WEBSTER ENGINEERING AVE EXPRESSED INTEREST, THUS FAR, CONTINGENT ON GASWORKS REQUIREMENT FOR COMPLETE UNITS INCLUDING DESIGN SERVICES.

2. PLEASE NOTE THAT NAPTHA CRACKING UNITS ARE NOT MANUFACTURED, ITEMS, BUT RATHER ARE SYSTEMS REQUIRING ENGINEERING/CONSTRUCTION AND INVOLVING NUMEROUS EQUIPMENT COMPONENTS - HEAT EXCHANGES, FURNACES, VESSELS, COMPRESSORS, INSTRUMENTATION, ETC. WE ASSUME THAT SOFRAGAS, ACTING AS CONSULTANT, IS ONLY PREPARING PRELIMINARY SPECIFICATIONS FOR CAPACITIES, PRODUCT MIX

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REQUIREMENTS, AND OTHER GENERAL TERMS OF REFERENCE; IN

WHICH CASE TENDER MENTIONED REFTEL WILL CALL FOR DETAILED

DESIGN SERVICES, PROCUREMENT OF EQUIPMENT, AND CONSTRUCTION (PERHAPS ON TURNKEY BASIS). HOWEVER, IF SOFRAGAS PREPARING DETAILED DESIGN AND TENDER WILL BE FOR EQUIPMENT ONLY, WOULD BE NECESSARY TO NOTIFY INDIVIDUAL SUPPLIERS. PLEASE CLARIFY SCOPE OF SOFRAGAS WORK.

3. WOULD ALSO APPRECIATE FURTHER CLARIFICATION OF CAPACITY MENTIONED REFTEL. IS 150,000 CUBIC METERS PRODUCT CAPACITY OR FEED CAPACITY? WHAT ARE INTENDED

PRODUCTS - I.E., ETHANE, ETHYLENE, PROPYLENE, PROPANE, OR OTHERS? IS THIS UNIT FOR MAKING TOWN GAS, AND WHAT USE INTENDED FOR BY-PRODUCTS? WOULD ALSO BE INTERESTED IN ANALYSIS OF NAPHTHA, PARTICULARLY SULFUR CONTENT AND HYDROCARBON COMPONENTS.

4. PLEASE ADVISE MUNICIPAL GASWORKS OF 2 U.S. COMPANIES' INTEREST.
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